
Office of Clinical Research

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New direction for OCR's partner, ICBI

Aaron J. Vigil-Martinez



The Indiana life sciences community recently welcomed Aaron J. Vigil-Martinez as the Director of the Indiana Center for Biomedical Innovation (ICBI). He will also serve as the Director of Entrepreneurial Research for the IU School of Medicine (IUSM). Aaron brings a successful track record and wealth of experience,

including 4 years leading Indiana's small business and entrepreneurial efforts at the Indiana Economic Development Corporation where he ushered in the state's first national start-up accelerator program, was responsible for several public-private partnerships in strategic industry sectors, and delivered record breaking years of new business creation and services to Hoosier small businesses and entrepreneurs.

One of a Kind Resource

Established in 2016, the ICBI leverages its unique partnership with IU Health, the IU School of Medicine, the Indiana Clinical Translational Sciences Institute (CTSI), and the Office of Clinical Research (OCR). ICBI's mission is to serve the bioscience entrepreneurial ecosystem by providing fully equipped laboratory facilities and robust entrepreneurial services to incubate a multitude of high-potential companies, entrepreneurial researchers and their discoveries on a path towards commercialization.

ICBI member companies, researchers, and entrepreneurs can seamlessly move from the bench to in vivo experiments and clinical trials via use of IU Health's 12,000 sq ft. medical laboratory equipped with all the necessary equipment and, most importantly, utilization of the Enterprise Clinical Research Operations' (ECRO's) certified staff, expertise, and administrative functions to ensure proper and effective clinical trial execution.



The ICBI has been absolutely critical to our ongoing success. Not only are the facilities and resources perfect for a small biotech startup, the management and staff understand our needs and are committed to helping us achieve our goals.”

Joe Trebley, CEO, Monon Bioventures

Expanding Network

The ICBI is eagerly looking to expand its network of expertise, engage with new partners, and is looking to engage and serve IU Health physicians, clinicians, nurses, technicians, and any who may have a potential innovation, solution or entrepreneurial idea! The ICBI can be your resource whether it is to begin exploring opportunities, furthering discovery, advancing commercialization, or connecting to other resource partners to bring your innovation to fruition. If interested please reach out to the ICBI team to learn more or visit us at icbi.indianactsi.org.

More about the ICBI

Located on the 5th floor of the Noyes Research Building on the Indiana Health Methodist Hospital campus, the ICBI houses 8 wet labs and adjacent offices. In addition to the approximately 15,000 sq ft. of incubation lab space, the ICBI provides access to specialized lab equipment, a technical staff to aid in critical experimentation and facilities operations as well as access to biostatisticians, a medical illustrator, an editor, a biorepository, and a medical library.

The ICBI supports approximately 15 member companies who's work spans the development of new cancer drugs and therapies, microbiome therapeutics, and neurological drug therapies to medical devices, and intelligent prosthetics.

Lastly, the ICBI provides access to a network of expertise across the IUSM, IU Health, the greater Indiana life sciences and entrepreneurial communities as well as industry leaders that provide a "whole of ecosystem" approach to take innovations quickly and efficiently from bench to bedside.

Research Billing Compliance Updates

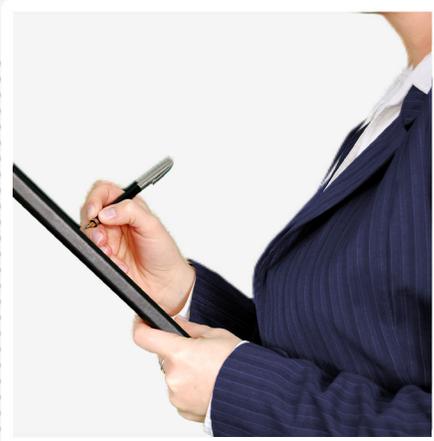


ACI now part of IUH Physicians

On Sept. 12, 2021, Anesthesia Consultants of Indianapolis (ACI) was acquired by IU Health Physicians, Inc. and is now IU Health Physicians Community Medicine Anesthesia. With this transition, billing for Anesthesiology services will now be managed by IU Health Revenue Cycle Services. Pricing for research services will follow the IU Health Research rate agreement.

Questions related to research billing for dates of service on or after Sept. 12, 2021 should be directed to clinicaltrials@iuhealth.org.

[Letter from IUH Physicians leadership >](#)



Research acceptance form updated for IUH ASC

The IU Health Ambulatory Surgery Centers require research staff to complete the IU Health ASC Clinical Research Request facilities. This form has recently been modified to allow the OCR to indicate whether a study protocol has clinical research billing requirements.

Going forward, please use the updated version for studies occurring at [these IU Health Ambulatory Surgery Center locations](#).

[Acceptance process and Request Form >](#)

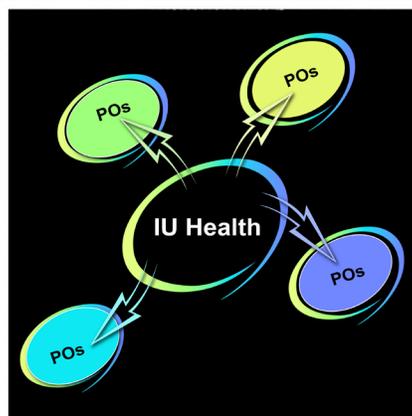


How to report IUH Revenue Cycle Services billing error

The OCR and IU Health Revenue Cycle Services has teamed up to create a standardized method for reporting and tracking research billing errors. Effective immediately, please use the REDCap survey (link below) to report an IU Health RCS billing error. This form should be used to report patient billing errors and incorrect invoices to study accounts.

The submission is received and reviewed by the OCR and IU Health Revenue Cycle Services and a resolution report is provided that explains corrections made, when applicable.

[REDCap Survey >](#)



Help finding correct IUH purchase order addresses

The OCR has recently received questions about establishing research purchase orders for the various IU Health service areas. IU Health's BUY.IU Supplier Number (P30193343) lists many available fulfillment and remittance addresses, and it can be difficult to distinguish between them.

Please note that each service billing department requires a separate purchase order to ensure that payment is directed to the right department within IU Health. The link below takes you to a list of the four most common service billing areas used for research protocols with the appropriate addresses that should be selected when creating a purchase order for study services.

[Common service billing areas >](#)



OCR Finance office hours change

The Office of Clinical Research Finance team continues to hold weekly Open Office Hours via Zoom every Tuesday. However, the time of the office hours has been changed to 11a-12p. You can use the link below to download the appointment to your calendar.

[Download appt to your calendar >](#)

These sessions are hosted by Senior Coverage Analysts Kelly Denney and Eric Borchardt for any clinical research finance inquiries, including but not limited to:

- OCR Intake Process
 - Coverage Analysis Study Reviews
 - Research Billing
 - Participant Payments
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Connecting our Clinical Research Community

Please credit OCR when referring to or using information in this publication.

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Indiana CTSI
410 W. 10th Street Ste. 1000
Indianapolis, IN 46202